

## Developer Relations & Advocate

We are growing our team and are seeking a passionate, talented individual for a brand new Developer Relations & Advocate role. This is a great opportunity to support an industry-transforming platform, which has an extremely high upside-growth potential. CDN is \$7B industry today and is projected to grow to \$31B (4x) by 2022. Beyond the traditional CDN market, edge computing is one of the most talked about emerging technology trends that is transforming the way developers approach, build, and manage web applications.

### What You Will Do

You'll be supporting a team building new features across all four of our sub-system modules for our revolutionary software-defined edge computing platform. Here's why Section is compelling:

- Your work will be impactful...it's very early stage in our category and the upside potential is dramatic both at Section and in the edge computing sector
- This role is a unique opportunity to build excellent internal/external developer relationships, building awareness and supporting internal folks to positively influence client satisfaction
- Section is all about engineering...founded by and filled with talented engineers
- We offer terrific workplace flexibility...work from home or work from your choice of co-working spaces around the Denver-Boulder metro area
- Great employee benefits, equity options and competitive compensation
- Section is very employee-centric...last year's company retreat held in Hawaii

### 50% Engineer Advocate

- Represent Section at industry events, both in speaker roles and within the larger attendee community.
- Work with Marketing to regularly produce highly technical content that engages and educates developers, while positioning section.io as thought leaders in the edge compute space.
- Monitor, research and answer technical questions on StackOverflow, Slack, our own developer community site, and other relevant channels.
- Build relationships with fellow technical experts and communities at other companies.

### 50% Customer Success Engineer

- Work within the Customer Engineering Team to support, advise, and collaborate with clients.
- Work with the Platform Engineering Team to gain a firm understanding of and contribute to the product roadmap and development.
- Be an advocate for engineers internally and influence Section's product strategy by working with cross-functional teams.
- Add new VCL snippets/toggles to our Varnish proxy to solve customer needs.
- Integrate site provisioning using Section API.

### Who You Are

- You are a relationship builder with a technical perspective.

- You have a strong technical background, but most importantly the ability to understand Developer needs and concerns, and convey this information internally and externally.
- You ideally have some start up experience, and would be enthusiastic about growing the awareness and presence of a successful company, helping take Section to the next level of growth.
- Embrace the open source mindset that pushes technology forward through freely shared ideas and development principles.
- Working knowledge of web application architecture and DevOps principles
- Recent software engineering or development experience, with coding experience. Go, Python or Ruby would be terrific, but you don't have to have these. Great developers can (and should) learn all sorts of languages, frameworks and tools.
- Experience with or knowledge of any of the following from a SW development perspective would be great...Cloud (AWS/Azure), Kubernetes, Infrastructure Automation, DevOps, Networking, TCP/IP.
- Added bonus for showcasing a technical side project that you've worked on.
- Proven writing skills (blogs, technical articles etc. that you can showcase).
- Presentation skills (it's ideal if you have presented at technology conferences/hackathons/webinars).
- Ability to travel at least 20% of the time.

### **Who We Are**

Section is the only website optimization platform that gives developers the control they need to achieve unmatched website speed and reliability. Unlike legacy Content Delivery Networks, Section provides a software-defined Edge platform solution so developers can easily customize and control their web performance, scalability and security compositions using open tools and an easy-to-use interface.

Section was founded in Australia in 2012 and moved our headquarters to Boulder, Colorado in 2016. We're backed by a group of top-shelf Venture Capital firms...led by the Foundry Group. We have a significant number of dedicated customers in the global ecommerce, travel and media industries. At Section, we hire smart, talented, dedicated engineers and provide attractive compensation, equity options, full benefits, unlimited holidays, fulfilling work/life balance and maximum workplace flexibility.